

Mentor Benefit Structure



- ☒ The fundraising options for our Mentors is a benefit of the Team In Training Program. As our Mentor program grows, we want to reward excellent mentors with greater benefits. Therefore, the following benefit structure will be applied to our Mentor program based on measurable criteria.
- ☒ Both fundraising and non fundraising mentors will need to meet the criteria below in order to receive the financial incentives of being a fundraising or non fundraising mentor. In order to be a non-fundraising mentor, a minimum of 25/30 points must be met. As a non-fundraising mentor, at recommitment, if you are not on track to reach the minimum of 25/30, you will be required to fundraise for your event.

Criteria	Description	Fundraising Mentor % Discount	Non Fundraising Mentor
Recruitment	Discount is applied, at recommitment, for attending 1 Info Meeting and the Kickoff, attending POP day or Mentor Call night, attending 2 hour shift at recruitment booth and attending 2 Mentor Training Meetings (one at beginning of the season and one at recommitment).	5%	5
Fundraising Support	Discount is applied, at recommitment, hosting initial group gathering or fundraising brainstorming party by December 5 th .	5%	5
Communication	Discount is applied, at recommitment, for bi-weekly Mentee Update calls with TNT Staff (for 1 st half of season)	3%	3
Communication	Discount is applied, at Countdown for bi-weekly Mentee Update calls with TNT Staff (for 2 nd half of season)	3%	3
Social	Discount is applied, at Countdown, for planning 1 mix and mingle for team.	4%	4
Attendance	Discount is applied, at Countdown, for attending 75% of coached trainings	4%	4
Retention	Discount is applied, at Countdown, for retaining at least 65% of your participant group, the TNT National average. TNT reserves the right to reduce the benefit should 65% retention not be met.	6%	6
	Total	30%	30

